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JOB OPPORTUNITY - Sales Executive/Senior Sales Executive

Role:

- Sales of all Soccerex products.
- Establishing new sales opportunities and managing key accounts.
- Sourcing new clients and actively working from provided sales leads.

Candidate Profile

Proven sales experience required

Self motivated and professional manner

Demonstrate initiative in a fast paced business environment

Relentless pursuit of achieving set objectives and monthly targets

Maximise revenues through sales of delegate passes, exhibition stands and sponsorship opportunities

Passionate in the delivery of excellent customer service

Be able to work on your own initiative and as part of a team

Visit other networking events around the world to establish new contacts with potential clients

Experience Required:

- Telesales experience preferred
- Keen interest in the Football industry
- Language skills (preferred)

Salary based on experience

Email us with your CV & covering letter explaining why you fit the criteria to Daniel@soccerex.com